



Sales & Business Development (Full Time, London)

Location: 555 King's Road, SW6 • Start: ASAP

Salary: Up to £40k, DOE

Role Overview

Argile is a French design-led paint brand known for its distinctive palette and refined colours inspired by the natural world. Working closely with interior designers and architects across Europe, Argile has developed a reputation for depth of colour, craftsmanship and design integrity across residential, hospitality, retail and cultural projects.

As the company enters an exciting new phase of growth, we are seeking a Sales Lead to support the development of Argile in the UK market.

The role focuses on proactively building relationships with interior designers, architects and contractors, identifying new opportunities across design-led projects, and supporting the development of Argile's direct retail and B2C activity. Based in London, the position combines business development with hands-on relationship building within the design community.

Key Responsibilities

- Proactively develop relationships with interior designers, architects and contractors across the UK
- Identify and cultivate opportunities across residential, hospitality, retail and cultural projects
- Manage and grow key trade and project-based accounts
- Support the development of Argile's direct retail and B2C activity in the UK
- Represent Argile at industry events, showroom meetings and client presentations
- Work closely with the London showroom team to support designers and projects

Candidate Profile

- 2-4 years' + experience in sales within interiors, architecture or design-led brands
- Strong relationships within the interior design and architecture community
- Experience managing trade or project-based sales

Attributes

- Highly motivated and proactive in developing new client relationships
- Strong communication and relationship-building skills
- Organised, entrepreneurial and self-directed
- Genuine interest in design, colour and interiors

To apply email: info@arbuthnotandwheeler.com